



Quarterly report 3

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2007

Imperial Oil announces third-quarter financial and operating results

Calgary, October 30, 2007 – Imperial Oil today announced net income for the third quarter of \$816 million or \$0.88 a share, compared with \$822 million or \$0.84 a share for the same period last year. Net income for the first nine months of 2007 was \$2,302 million or \$2.45 a share, versus \$2,250 million or \$2.28 a share for the first nine months of 2006.

Third quarter earnings were essentially equal to those in the same period in 2006 and positively impacted by higher crude oil realizations, higher Syncrude volumes, and favourable refinery operations and inventory effects. Higher gains from asset divestments also contributed to earnings. Offsetting these factors were lower natural gas, conventional crude oil and natural gas liquids volumes, lower Cold Lake heavy oil realizations as well as weaker industry refining margins. A stronger Canadian dollar also negatively impacted earnings.

Operating revenues were \$6,306 million in the third quarter, compared with \$6,612 million in the corresponding period last year. Capital and exploration expenditures were \$245 million in the third quarter, compared with \$263 million during the same quarter of 2006. For the first nine months of 2007, the amount was \$661 million, versus \$868 million in the same period a year ago. During the third quarter of 2007, the company repurchased about 12.8 million shares for \$600 million. At September 30, the company's balance of cash and marketable securities was \$2,223 million, compared with \$2,158 million at the end of 2006.

"We had a solid third quarter with record production levels at Syncrude and Cold Lake. A significant resource recovery technology at Cold Lake was also advanced. We continue with a strong focus to mitigate costs brought on by the cumulative impact of global materials cost escalation, a rising Canadian dollar and various new policies and regulations directed at the oil and gas industry. The recently announced Alberta royalty plan will add to these costs and investment pressures," said Tim Hearn, Imperial's chairman, president and chief executive officer.

Imperial Oil is one of Canada's largest corporations and a leading member of the country's petroleum industry. It is one of Canada's largest producers of crude oil and natural gas, is the country's largest petroleum refiner, and has a leading market share in petroleum products sold through a coast-to-coast supply network that includes close to 2,000 service stations.

Highlights/Items of interest

Record production at Cold Lake

Production at Cold Lake, the company's wholly-owned in situ oil sands project, averaged a record 160 thousand barrels a day during the quarter. Higher production was due to the cyclic nature of production at Cold Lake and increased volumes from the ongoing development drilling program.

First commercial application of LASER started up at Cold Lake

Commercial application of liquid addition to steam for enhanced recovery (LASER), commenced at Cold Lake after several years of field testing. The Imperial-patented technology increases the amount of recoverable resource for late cycle portions of the field. The application of LASER will follow a disciplined, phased development, allowing the company to continue to incorporate learnings and best technologies on a continuous basis.

Record production at Syncrude

Imperial's share of production at Syncrude averaged a record 94 thousand barrels a day in the month of August, and a record 87 thousand barrels a day in the third quarter. Higher production was achieved through improved reliability resulting in higher utilization of expansion capacity. The Syncrude oil sands joint venture is 25-percent owned by Imperial.

Imperial's Sarnia chemical operations recognized by Responsible Care®

A recent assessment by a team of industry and community representatives shows that Imperial Oil continues to meet and exceed the guiding principles of Responsible Care®. An initiative of the Canadian Chemical Producers' Association (CCPA), Responsible Care requires that its members follow its ethic and strict codes of practice that govern the safe and environmentally responsible handling of chemicals throughout their life-cycle. Introduced in Canada in 1985 and developed with significant input from Imperial, Responsible Care® is now practiced in more than 50 countries around the world.

Responsible Care® is a registered trademark of the Canadian Chemical Producers' Association.

Imperial invests \$1 million in the workforce of the future

Continuing the company's long history of supporting education and community initiatives, the donation will put leading-edge technology in the hands of NAIT instrumentation students by funding the Imperial Oil Process Control Laboratory. The lab houses advanced equipment specific to the oil and gas industry, including a distillation tower that simulates processes found in petrochemical refineries. The donation is also aimed at ensuring the success of Aboriginal students, one of Canada's largest untapped sources of skilled labour.

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FINANCIAL HIGHLIGHTS (unaudited)

	Third quarter		Nine months to September 30	
	2007	2006	2007	2006
Net income (U.S. GAAP, millions of dollars)				
Natural resources	607	617	1,630	1,768
Petroleum products	191	149	703	410
Chemicals	24	38	74	108
Corporate and other	(6)	18	(105)	(36)
Net income (U.S. GAAP)	816	822	2,302	2,250
Cash flow from operating activities	1,014	1,640	2,414	2,528
Capital and exploration expenditures	245	263	661	868
Per-share information (dollars)				
Net income - basic	0.88	0.84	2.46	2.29
Net income - diluted	0.88	0.84	2.45	2.28
Dividends	0.09	0.08	0.26	0.24
Share prices - close at September 30				
Toronto Stock Exchange (Canadian dollars)			49.29	37.47
American Stock Exchange (U.S. dollars)			49.56	33.55

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

OPERATING RESULTS

The company's net income for the third quarter of 2007 was \$816 million or \$0.88 a share on a diluted basis, compared with \$822 million or \$0.84 a share for the same period last year. Net income for the first nine months of 2007 was \$2,302 million or \$2.45 a share on a diluted basis, versus \$2,250 million or \$2.28 a share for the first nine months of 2006.

Earnings in the third quarter were essentially equal to that in the same period in 2006. Earnings were positively impacted by higher crude oil realizations of about \$60 million and higher Syncrude volumes of about \$50 million. Earnings were also about \$60 million higher due to favourable refinery operations and inventory effects partially offset by weaker industry refining margins. Higher gains from asset divestments of about \$50 million also contributed to earnings. Offsetting these positive factors were lower natural gas, conventional crude oil and natural gas liquids (NGL) volumes totaling about \$80 million and lower Cold Lake heavy oil realizations of about \$45 million. A stronger Canadian dollar also negatively impacted earnings by about \$80 million.

For the first nine months, earnings increased primarily due to the positive impacts of about \$160 million from refinery operations, stronger industry refining and marketing margins of about \$130 million and higher Syncrude volumes of about \$125 million. Gains from asset divestments were also higher in 2007 by about \$100 million. Higher earnings were partially offset by lower conventional resources volumes of about \$180 million, higher share-based compensation and exploration expenses totaling about \$110 million and higher tax expense of about \$80 million.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued

A stronger Canadian dollar also negatively impacted earnings by about \$80 million.

Natural resources

Net income from natural resources in the third quarter was \$607 million, versus \$617 million in the same period of 2006. The impact of natural resources volumes and realizations on earnings were mixed. Higher Syncrude volumes of about \$50 million were more than offset by lower natural gas, conventional crude oil and NGL volumes totaling about \$80 million. Higher crude oil realizations of about \$60 million were partially offset by lower Cold Lake heavy oil realizations of about \$45 million. Earnings were negatively impacted by a higher Canadian dollar of about \$60 million and higher production, exploration and other operating costs of about \$40 million. These negative factors were essentially offset by gains from asset divestments of about \$50 million and lower tax expense of about \$35 million.

Net income for the first nine months was \$1,630 million versus \$1,768 million during the same period last year. Earnings decreased primarily due to lower natural gas, conventional crude oil, and NGL volumes of about \$180 million. Earnings were also lower due to higher tax expense of \$80 million, the negative impact of a higher Canadian dollar of about \$60 million and higher exploration expense of about \$40 million. These factors were partially offset by higher Syncrude volumes of about \$125 million. Higher crude oil realizations of about \$35 million were more than offset by lower natural gas and Cold Lake heavy oil realizations totaling \$50 million. Gains from asset divestments were higher in 2007 by about \$100 million.

Brent crude oil prices in U.S. dollars averaged eight percent higher in the third quarter and were at about the same level for the first nine months compared with the same periods last year. However, mainly because of a stronger Canadian dollar, the company's realizations for conventional crude oil were only about two percent higher in the third quarter and about four percent lower for the first nine months compared with the same periods last year. Average realizations for Cold Lake heavy oil in the third quarter were about 15 percent lower than the third quarter of 2006 as the price spread between light crude oil and Cold Lake heavy oil widened. For the first nine months in 2007, average realizations for Cold Lake heavy oil were slightly lower than the same period in 2006. Realizations for natural gas averaged \$5.73 a thousand cubic feet in the third quarter, down from \$6.29 in the same quarter last year. For the first nine-month period, realizations for natural gas averaged \$7.11 a thousand cubic feet in 2007, down from \$7.42 in the same period of 2006.

Total gross production of crude oil and NGLs in the third quarter was 291 thousand barrels a day, versus 281 thousand barrels in the third quarter of 2006. For the first nine months of the year, total gross production of crude oil and NGLs averaged 274 thousand barrels a day, compared with 273 thousand barrels in the same period of 2006.

Gross production of Cold Lake heavy oil averaged 160 thousand barrels a day during the third quarter, versus 158 thousand barrels in the same quarter last year. For the first nine months, gross production was 152 thousand barrels a day this year, compared with 155 thousand barrels in the same period of 2006. Lower production in the first nine months was due to maintenance activities and the cyclic nature of production at Cold Lake.

The company's share of Syncrude's gross production was 87 thousand barrels a day in the third quarter compared with 71 thousand barrels during the same period a year ago. During the nine-month period, the company's share of gross production from Syncrude averaged 76 thousand

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued

barrels a day in 2007, up from 61 thousand barrels in the same period of 2006. Increased volumes from the new coker were partially offset by lower production due to planned maintenance activities.

In the third quarter, gross production of conventional crude oil averaged 28 thousand barrels a day, compared with 31 thousand barrels during the same period in 2006. For the first nine months, gross production of conventional crude oil averaged 29 thousand barrels a day, compared with 32 thousand barrels during the same period in 2006. Natural reservoir decline in the Western Canadian Basin and the impact of divested producing properties were the main reasons for the reduced production.

Gross production of NGLs available for sale was 16 thousand barrels a day in the third quarter, down from 21 thousand barrels in the same quarter last year. During the first nine months of 2007, gross production of NGLs available for sale decreased to 17 thousand barrels a day, from 25 thousand barrels in the same period of 2006, mainly due to declining NGL content of Wizard Lake gas production.

Gross production of natural gas during the third quarter of 2007 decreased to 430 million cubic feet a day from 560 million cubic feet in the same period last year. In the first nine months of the year, gross production was 482 million cubic feet a day, down from 566 million in the first nine months of 2006. The lower production volume was primarily due to decline in production from the gas cap at Wizard Lake and natural decline in other producing properties in the Western Canadian Basin.

In the quarter, the company realized a gain of \$51 million from the sale of its interest in the Willesden Green producing property in Alberta for net proceeds of about \$78 million. Production of the company's share of the Willesden Green property averaged about one thousand oil-equivalent barrels a day in 2006.

On October 25, the Alberta government proposed increases to the royalty rates on oil and gas production beginning in 2009. The company believes that this proposal could have an adverse effect on future company investments in Alberta and the company's future financial results. The magnitude of the potential impact will depend on the final form of enacted legislation and the future prices of oil and gas and cannot be reasonably estimated at this time.

Petroleum products

Net income from petroleum products was \$191 million in the third quarter of 2007, an increase of \$42 million from the same period a year ago. Earnings were about \$60 million higher due mainly to favourable refinery operations and inventory effects partially offset by weaker industry refining margins. A stronger Canadian dollar negatively impacted earnings by about \$20 million.

Nine-month net income was \$703 million, \$293 million higher than the same period of 2006. Increased earnings were primarily due to the positive impacts of about \$160 million from refinery operations including lower refinery maintenance and project activities, and stronger industry refining and marketing margins totaling about \$130 million.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued

Chemicals

Net income from chemicals was \$24 million in the third quarter, compared with \$38 million in the same period last year. Lower earnings were due primarily to lower industry margin for polyethylene products. Nine-month net income was \$74 million, compared with \$108 million for the same period in 2006. Lower earnings were due primarily to lower industry margin for polyethylene products partially offset by increased margin and sales volume for intermediate chemical products. A stronger Canadian dollar also negatively impacted earnings in the third quarter and the first nine months of 2007.

Corporate and other

Net income from corporate and other was negative \$6 million in the third quarter, compared with \$18 million in the same period of 2006. Nine-month net income was negative \$105 million, versus negative \$36 million last year. Unfavourable earnings effects were due mainly to higher share-based compensation charges.

LIQUIDITY AND CAPITAL RESOURCES

Cash flow from operating activities was \$1,014 million during the third quarter of 2007, compared with \$1,640 million in the same period last year. Lower cash flow was driven primarily by higher working capital requirements. Year-to-date cash flow from operating activities was \$2,414 million, a decrease of \$114 million from the first nine months of 2006. Lower cash flow was due mainly to higher working capital requirements partially offset by lower funding to employee pension plans.

Capital and exploration expenditures were \$245 million in the third quarter, compared with \$263 million during the same quarter of 2006, and \$661 million in the first nine months of 2007, versus \$868 million in the same period a year ago. Lower expenditures were primarily due to the completion of the Stage 3 upgrader expansion project at Syncrude and also the completion of the project to produce ultra-low sulphur diesel. In 2007, for the natural resources segment, capital and exploration expenditures included ongoing development drilling and programs at Cold Lake to maintain and expand production capacity, drilling at conventional fields in Western Canada and advancing the Mackenzie gas and Kearl oil sands projects. The petroleum products segment's capital expenditures were mainly on projects to improve operating efficiency and upgrade the network of Esso retail outlets.

In the third quarter of 2007, the company retired its \$250-million variable-rate loan from an affiliated company of Exxon Mobil Corporation on maturity and replaced it with a \$250 million long-term variable-rate loan, also from an affiliated company of Exxon Mobil Corporation, at interest equivalent to Canadian market rates.

During the third quarter of 2007, the company repurchased about 12.8 million shares for \$600 million. Under the current share-repurchase program, which began on June 25, 2007, the company has purchased about 14 million shares, and can purchase an additional 32.5 million shares before June 24, 2008 when the current program expires.

Cash dividends of \$236 million were paid in the first nine months of 2007. This compared with dividends of \$238 million in the same period of 2006. Increased repurchase of shares reduced the number of shares outstanding and total dividend payments. Per-share dividends declared in the first three quarters of 2007 totaled \$0.26, up from \$0.24 in the same period last year.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued

The above factors led to an increase in the company's balance of cash and marketable securities to \$2,223 million at September 30, 2007, from \$2,158 million at the end of 2006.

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS

Information about market risks for the nine months ended September 30, 2007 does not differ materially from that discussed on page 31 in the company's annual report to shareholders for the year ended December 31, 2006 and interim report to shareholders for the quarter ended March 31, 2007 except for the following:

Earnings sensitivity (a)	
millions of dollars after tax	
Ten cents decrease (increase) in the value of the Canadian dollar versus the U.S. dollar	+ (-) 400
Eight dollars (U.S.) a barrel change in crude oil price	+ (-) 320

The sensitivity of net income to changes in the Canadian dollar versus the U.S. dollar decreased from the first quarter 2007 by about \$13 million (after tax) for each one-cent difference. This was primarily due to the impact of lower industry refining margins.

The sensitivity to changes in crude oil prices decreased from 2006 year-end by about \$5 million (after tax) for each one U.S.-dollar difference. An increase in the value of the Canadian dollar has lessened the impact of U.S. dollar denominated crude oil prices on the company's revenues and earnings.

(a) The amount quoted to illustrate the impact of the sensitivity represents a change of about 10 percent in the value of the commodity at the end of the third quarter 2007. The sensitivity calculation shows the impact on annual net income that results from a change in one factor, after tax and royalties and holding all other factors constant. While the sensitivity is applicable under current conditions, it may not apply proportionately to larger fluctuations.

This report may contain forward-looking information. Actual results could differ materially due to market conditions, changes in law or government policy, changes in operating conditions and costs, changes in project schedules, operating performance, demand for oil and gas, commercial negotiations or other technical and economic factors.

CONSOLIDATED STATEMENT OF INCOME

(U.S. GAAP, unaudited)

millions of Canadian dollars	Third quarter		Nine months to September 30	
	2007	2006	2007	2006
REVENUES AND OTHER INCOME				
Operating revenues (a)(b)	6,306	6,612	18,372	19,002
Investment and other income (4)	124	39	331	155
TOTAL REVENUES AND OTHER INCOME	6,430	6,651	18,703	19,157
EXPENSES				
Exploration	19	5	90	18
Purchases of crude oil and products (c)	3,519	3,832	10,142	10,834
Production and manufacturing (5)(d)	846	772	2,580	2,619
Selling and general (5)	298	276	969	891
Federal excise tax (a)	343	336	972	954
Depreciation and depletion	205	197	592	627
Financing costs (6)(e)	10	3	33	10
TOTAL EXPENSES	5,240	5,421	15,378	15,953
INCOME BEFORE INCOME TAXES	1,190	1,230	3,325	3,204
INCOME TAXES	374	408	1,023	954
NET INCOME (3)	816	822	2,302	2,250
NET INCOME PER COMMON SHARE - BASIC (dollars) (9)	0.88	0.84	2.46	2.29
NET INCOME PER COMMON SHARE - DILUTED (dollars) (9)	0.88	0.84	2.45	2.28
DIVIDENDS PER COMMON SHARE (dollars) (9)	0.09	0.08	0.26	0.24

(a) Federal excise tax included in operating revenues	343	336	972	954
(b) Amounts from related parties included in operating revenues	431	528	1,277	1,649
(c) Amounts to related parties included in purchases of crude oil and products	893	1,088	2,440	3,071
(d) Amounts to related parties included in production and manufacturing expenses	62	35	143	104
(e) Amounts to related parties included in financing costs	9	9	26	24

The notes to the financial statements are an integral part of these financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS

(U.S. GAAP, unaudited)

inflow/(outflow)	Third quarter		Nine months to September 30	
millions of Canadian dollars	2007	2006	2007	2006
OPERATING ACTIVITIES				
Net income	816	822	2,302	2,250
Adjustment for non-cash items:				
Depreciation and depletion	205	197	592	627
(Gain)/loss on asset sales, after income tax (4)	(51)	(7)	(152)	(61)
Deferred income taxes and other	(12)	60	39	17
Changes in operating assets and liabilities:				
Accounts receivable	(23)	272	(255)	292
Inventories and prepaids	(51)	(54)	(249)	(263)
Income taxes payable	183	284	(225)	(11)
Accounts payable	(80)	30	400	(97)
All other items - net (a)	27	36	(38)	(226)
CASH FROM (USED IN) OPERATING ACTIVITIES	1,014	1,640	2,414	2,528
INVESTING ACTIVITIES				
Additions to property, plant and equipment and intangibles	(226)	(258)	(598)	(850)
Proceeds from asset sales	82	20	268	154
Loans to equity company	1	2	-	-
CASH FROM (USED IN) INVESTING ACTIVITIES	(143)	(236)	(330)	(696)
FINANCING ACTIVITIES				
Short-term debt - net	(1)	-	404	72
Repayment of long-term debt	(251)	-	(906)	(72)
Long-term Debt issued	250	-	500	-
Issuance of common shares under stock option plan	1	3	10	7
Common shares purchased (9)	(600)	(468)	(1,791)	(1,405)
Dividends paid	(84)	(79)	(236)	(238)
CASH FROM (USED IN) FINANCING ACTIVITIES	(685)	(544)	(2,019)	(1,636)
INCREASE (DECREASE) IN CASH	186	860	65	196
CASH AT BEGINNING OF PERIOD	2,037	997	2,158	1,661
CASH AT END OF PERIOD	2,223	1,857	2,223	1,857
(a) Includes contribution to registered pension plans	(5)	(13)	(158)	(369)

The notes to the financial statements are an integral part of these financial statements.

CONSOLIDATED BALANCE SHEET

(U.S. GAAP, unaudited)

	As at Sept.30 2007	As at Dec.31 2006
millions of Canadian dollars		
ASSETS		
Current assets		
Cash	2,223	2,158
Accounts receivable, less estimated doubtful accounts	2,126	1,871
Inventories of crude oil and products	790	556
Materials, supplies and prepaid expenses	166	151
Deferred income tax assets	635	573
Total current assets	<u>5,940</u>	<u>5,309</u>
Investments and other long-term assets	657	104
Property, plant and equipment, less accumulated depreciation and depletion	22,694	22,478
Property, plant and equipment (net)	<u>12,305</u>	<u>12,021</u>
Goodwill	204	204
Other intangible assets, net	63	67
TOTAL ASSETS	<u>17,253</u>	<u>16,141</u>
LIABILITIES		
Current liabilities		
Short-term debt	575	171
Accounts payable and accrued liabilities (8)(a)	3,485	3,080
Income taxes payable	1,351	1,190
Current portion of long-term debt (7)(b)	322	907
Total current liabilities	<u>5,733</u>	<u>5,348</u>
Long-term debt (7)(c)	538	359
Other long-term obligations (8)	1,775	1,683
Deferred income tax liabilities	1,483	1,345
TOTAL LIABILITIES	<u>9,529</u>	<u>8,735</u>
SHAREHOLDERS' EQUITY		
Common shares at stated value (9)(d)	1,617	1,677
Earnings reinvested (10)	6,815	6,462
Accumulated other comprehensive income (11)	(708)	(733)
TOTAL SHAREHOLDERS' EQUITY	<u>7,724</u>	<u>7,406</u>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>17,253</u>	<u>16,141</u>

(a) Accounts payable and accrued liabilities include amounts to related parties of \$221 million (2006 - \$151 million).

(b) Current portion of long-term debt includes amounts to related parties of \$318 million (2006 - \$500 million).

(c) Long-term debt includes amounts to related parties of \$500 million (2006 - \$318 million).

(d) Number of common shares outstanding was 914 million (2006 - 953 million).

The notes to the financial statements are an integral part of these financial statements.

Approved by the directors October 30, 2007



Chairman, president and
chief executive officer



Controller and
senior vice-president,
finance and administration

1. Basis of financial statement presentation

These unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles of the United States of America and follow the same accounting policies and methods of computation as, and should be read in conjunction with, the most recent annual consolidated financial statements. In the opinion of the management, the information furnished herein reflects all known accruals and adjustments necessary for a fair presentation of the financial position of the company as at September 30, 2007, and December 31, 2006, and the results of operations and changes in cash flows for the nine months ending September 30, 2007 and 2006. All such adjustments are of a normal recurring nature. The company's exploration and production activities are accounted for under the "successful efforts" method. Certain reclassifications to the prior year have been made to conform to the 2007 presentation.

The results for the nine months ending September 30, 2007, are not necessarily indicative of the operations to be expected for the full year.

All amounts are in Canadian dollars unless otherwise indicated.

2. Accounting change for uncertainty in income taxes

Effective January 1, 2007, the company adopted the Financial Accounting Standards Board (FASB) Interpretation No. 48 (FIN 48), "Accounting for Uncertainty in Income Taxes". FIN 48 is an interpretation of FASB Statement No. 109, "Accounting for Income Taxes" and prescribes a comprehensive model for recognizing, measuring, presenting and disclosing in the financial statements uncertain tax positions that the company has taken or expects to take in its income tax returns. Upon the adoption of FIN 48, the company recognized a transition gain of \$14 million in shareholders' equity. The gain reflected the recognition of several refund claims with associated interest, partly offset by increased income tax reserves.

The total amount of unrecognized income tax benefits at January 1, 2007, was \$142 million. The company's effective tax rate will be reduced if any of these tax benefits are subsequently recognized. The unrecognized tax benefits described above will not be included in the company's annual Form 10-K contractual obligations table because the company does not expect that there will be any cash impact from the final settlements as sufficient general funds have been deposited with the Canada Revenue Agency (CRA).

The company's tax filings from 2003 to 2006 are subject to examination by the tax authorities. The CRA has proposed certain adjustments to the company's filings for several years in the period 1987 to 2002. Management is currently evaluating those proposed adjustments. Management believes that a number of outstanding matters before 2002 are expected to be resolved in 2007. The impact on unrecognized tax benefits and associated earnings effects, if any, from these matters are not expected to be material.

The company classifies interest on income tax related balances as interest expense or interest income and classifies tax related penalties as operating expense.

3. Business Segments

Third quarter millions of dollars	Natural Resources		Petroleum Products		Chemicals	
	2007	2006	2007	2006	2007	2006
REVENUES AND OTHER INCOME						
External sales (a)	1,028	1,178	4,934	5,086	344	348
Intersegment sales	1,227	1,090	552	570	74	87
Investment and other income	85	-	14	21	-	-
	2,340	2,268	5,500	5,677	418	435
EXPENSES						
Exploration (b)	19	5	-	-	-	-
Purchases of crude oil and products	817	736	4,243	4,535	312	307
Production and manufacturing	479	453	321	271	46	49
Selling and general	2	3	251	266	19	19
Federal excise tax	-	-	343	336	-	-
Depreciation and depletion	141	131	59	61	4	3
Financing costs	-	-	-	(2)	-	-
TOTAL EXPENSES	1,458	1,328	5,217	5,467	381	378
INCOME BEFORE INCOME TAXES	882	940	283	210	37	57
INCOME TAXES	275	323	92	61	13	19
NET INCOME	607	617	191	149	24	38
Export sales to the United States	490	585	268	233	212	193
Cash flows from (used in) operating activities	760	1,236	184	378	60	33
CAPEX (b)	184	183	50	63	2	5

Third quarter millions of dollars	Corporate and Other		Eliminations		Consolidated	
	2007	2006	2007	2006	2007	2006
REVENUES AND OTHER INCOME						
External sales (a)	-	-	-	-	6,306	6,612
Intersegment sales	-	-	(1,853)	(1,747)	-	-
Investment and other income	25	18	-	-	124	39
	25	18	(1,853)	(1,747)	6,430	6,651
EXPENSES						
Exploration (b)	-	-	-	-	19	5
Purchases of crude oil and products	-	-	(1,853)	(1,746)	3,519	3,832
Production and manufacturing	-	-	-	(1)	846	772
Selling and general	26	(12)	-	-	298	276
Federal excise tax	-	-	-	-	343	336
Depreciation and depletion	1	2	-	-	205	197
Financing costs	10	5	-	-	10	3
TOTAL EXPENSES	37	(5)	(1,853)	(1,747)	5,240	5,421
INCOME BEFORE INCOME TAXES	(12)	23	-	-	1,190	1,230
INCOME TAXES	(6)	5	-	-	374	408
NET INCOME	(6)	18	-	-	816	822
Export sales to the United States	-	-	-	-	970	1,011
Cash flows from (used in) operating activities	10	(7)	-	-	1,014	1,640
CAPEX (b)	9	12	-	-	245	263

(a) Includes crude oil sales made by Products in order to optimize refining operations.

(b) Capital and exploration expenditures (CAPEX) include exploration expenses, additions to property, plant, equipment and intangibles and additions to capital leases.

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Nine months to September 30 millions of dollars	Natural Resources		Petroleum Products		Chemicals	
	2007	2006	2007	2006	2007	2006
REVENUES AND OTHER INCOME						
External sales (a)	3,377	3,584	14,016	14,367	979	1,051
Intersegment sales	2,977	2,942	1,609	1,776	247	255
Investment and other income	225	65	38	44	-	-
	6,579	6,591	15,663	16,187	1,226	1,306
EXPENSES						
Exploration (b)	90	18	-	-	-	-
Purchases of crude oil and products	2,241	2,201	11,821	12,678	913	926
Production and manufacturing	1,515	1,498	925	976	140	147
Selling and general	6	10	728	751	54	58
Federal excise tax	-	-	972	954	-	-
Depreciation and depletion	399	443	180	172	9	9
Financing costs	3	-	1	(2)	-	-
TOTAL EXPENSES	4,254	4,170	14,627	15,529	1,116	1,140
INCOME BEFORE INCOME TAXES	2,325	2,421	1,036	658	110	166
INCOME TAXES	695	653	333	248	36	58
NET INCOME	1,630	1,768	703	410	74	108
Export sales to the United States	1,512	1,540	770	725	576	608
Cash flows from (used in) operating activities	1,702	2,052	656	447	1	100
CAPEX (b)	495	544	133	278	8	9
Total assets as at September 30	7,923	7,325	6,889	6,429	499	489
Capital employed as at September 30	4,143	4,135	3,476	3,214	323	286

Nine months to September 30 millions of dollars	Corporate and Other		Eliminations		Consolidated	
	2007	2006	2007	2006	2007	2006
REVENUES AND OTHER INCOME						
External sales (a)	-	-	-	-	18,372	19,002
Intersegment sales	-	-	(4,833)	(4,973)	-	-
Investment and other income	68	46	-	-	331	155
	68	46	(4,833)	(4,973)	18,703	19,157
EXPENSES						
Exploration (b)	-	-	-	-	90	18
Purchases of crude oil and products	-	-	(4,833)	(4,971)	10,142	10,834
Production and manufacturing	-	-	-	(2)	2,580	2,619
Selling and general	181	72	-	-	969	891
Federal excise tax	-	-	-	-	972	954
Depreciation and depletion	4	3	-	-	592	627
Financing costs	29	12	-	-	33	10
TOTAL EXPENSES	214	87	(4,833)	(4,973)	15,378	15,953
INCOME BEFORE INCOME TAXES	(146)	(41)	-	-	3,325	3,204
INCOME TAXES	(41)	(5)	-	-	1,023	954
NET INCOME	(105)	(36)	-	-	2,302	2,250
Export sales to the United States	-	-	-	-	2,858	2,873
Cash flows from (used in) operating activities	55	(71)	-	-	2,414	2,528
CAPEX (b)	25	37	-	-	661	868
Total assets as at September 30	2,256	2,147	(314)	(482)	17,253	15,908
Capital employed as at September 30	1,273	1,111	-	-	9,215	8,746

(a) Includes crude oil sales made by Products in order to optimize refining operations.

(b) Capital and exploration expenditures (CAPEX) include exploration expenses, additions to property, plant, equipment and intangibles and additions to capital leases.

4. Investment and other income

Investment and other income includes gains and losses on asset sales as follows:

millions of dollars	Third quarter		Nine months to September 30	
	2007	2006	2007	2006
Proceeds from asset sales	82	20	268	154
Book value of assets sold	10	13	57	69
Gain/(loss) on asset sales, before tax (a)	72	7	211	85
Gain/(loss) on asset sales, after tax (a)	51	7	152	61

(a) Third quarter 2007 included a gain of \$71 million (\$51million after tax) from the sale of the company's interest in the Willesden Green producing property.

5. Employee retirement benefits

The components of net benefit cost included in production and manufacturing and selling and general expenses in the consolidated statement of income are as follows:

millions of dollars	Third quarter		Nine months to September 30	
	2007	2006	2007	2006
Pension benefits:				
Current service cost	25	25	75	75
Interest cost	62	60	185	179
Expected return on plan assets	(83)	(75)	(247)	(225)
Amortization of prior service cost	5	5	15	15
Recognized actuarial loss	19	29	57	86
Net benefit cost	28	44	85	130
Other post-retirement benefits:				
Current service cost	1	2	4	6
Interest cost	5	6	17	18
Recognized actuarial loss	2	2	5	6
Net benefit cost	8	10	26	30

6. Financing costs

millions of dollars	Third quarter		Nine months to September 30	
	2007	2006	2007	2006
Debt related interest	18	17	51	46
Capitalized interest	(9)	(13)	(25)	(37)
Net interest expense	9	4	26	9
Other interest	1	(1)	7	1
Total financing costs	10	3	33	10

7. Long-term debt

Issued	Maturity date	Interest rate	As at	As at
			Sept.30 2007	Dec.31 2006
millions of dollars				
2003	January 19, 2008	Variable	-	318
2007	\$250 million due May 26, 2009 and \$250 million due August 26, 2009 (a)	Variable	500	-
Long-term debt			500	318
Capital leases			38	41
Total long-term debt (b)			538	359

(a) On August 26, 2007, the company retired \$250 million variable-rate debt on maturity and replaced it with long-term variable-rate loans of \$250 million from an affiliated company of Exxon Mobil Corporation at interest equivalent to Canadian market rates.

(b) These amounts exclude that portion of long-term debt totalling \$322 million (December 31, 2006 - \$907 million), which matures within one year and is included in current liabilities.

8. Other long-term obligations

	As at Sept.30 2007	As at Dec.31 2006
millions of dollars		
Employee retirement benefits (a)	881	1,017
Asset retirement obligations and other environmental liabilities (b)	441	438
Other obligations	453	228
Total other long-term obligations	1,775	1,683

(a) Total recorded employee retirement benefits obligations also include \$55 million in current liabilities (December 31, 2006 - \$51 million).

(b) Total asset retirement obligations and other environmental liabilities also include \$97 million in current liabilities (December 31, 2006 - \$97 million).

9. Common shares

	As at Sept.30 2007	As at Dec.31 2006
thousands of shares		
Authorized	1,100,000	1,100,000
Common shares outstanding	914,216	952,988

From 1995 through 2006, the company purchased shares under twelve 12-month normal course issuer bid share repurchase programs, as well as an auction tender. On June 25, 2007, another 12-month normal course issuer bid program was implemented with an allowable purchase of about 46.5 million shares (five percent of the total on June 22, 2007), less any shares purchased by the employee savings plan and company pension fund. The results of these activities are as shown below:

Year	Shares	Dollars
1995 - 2005	750.1	8,635
2006 - Third quarter	11.5	468
- Full year	45.5	1,818
2007 - Third quarter	12.8	600
- Year-to-date	39.4	1,791
Cumulative purchases to date	835.0	12,244

Exxon Mobil Corporation's participation in the above share repurchase maintained its ownership interest in Imperial at 69.6 percent.

The excess of the purchase cost over the stated value of shares purchased has been recorded as a distribution of earnings reinvested.

The following table provides the calculation of net income per common share:

	Third quarter		Nine months to September 30	
	2007	2006	2007	2006
Net income per common share - basic				
Net income (millions of dollars)	816	822	2,302	2,250
Weighted average number of common shares outstanding (millions of shares)	922.0	969.6	935.0	980.7
Net income per common share (dollars)	0.88	0.84	2.46	2.29
Net income per common share - diluted				
Net income (millions of dollars)	816	822	2,302	2,250
Weighted average number of common shares outstanding (millions of shares)	922.0	969.6	935.0	980.7
Effect of employee stock-based awards (millions of shares)	5.9	4.5	5.7	4.4
Weighted average number of common shares outstanding, assuming dilution (millions of shares)	927.9	974.1	940.7	985.1
Net income per common share (dollars)	0.88	0.84	2.45	2.28

10. Earnings reinvested

millions of dollars	Third quarter		Nine months to September 30	
	2007	2006	2007	2006
Earnings reinvested at beginning of period	6,659	5,841	6,462	5,466
Cumulative effect of accounting change (2)	-	-	14	-
Net income for the period	816	822	2,302	2,250
Share purchases in excess of stated value	(577)	(448)	(1,721)	(1,343)
Dividends	(83)	(77)	(242)	(235)
Earnings reinvested at end of period	6,815	6,138	6,815	6,138

11. Comprehensive income

millions of dollars	Third quarter		Nine months to September 30	
	2007	2006	2007	2006
Net income	816	822	2,302	2,250
Post-retirement benefit liability adjustment (excluding amortization)	-	-	(28)	-
Amortization of post retirement benefit liability adjustment included in net periodic benefit costs	18	-	53	-
Other comprehensive income (net of income taxes)	18	-	25	-
Total comprehensive income	834	822	2,327	2,250

12. Additional SFAS 158 Adoption Disclosure

In its 2006 Form 10-K financial statements, the company reported the adjustment related to the adoption of Statement of Financial Accounting Standards No. 158 (SFAS 158), "Employers' Accounting for Defined Benefit Pension and Other Post-retirement Plans, an amendment to FASB Statements No. 87, 88, 106 and 132(R)" as a component of 2006 comprehensive income. Based on further regulatory guidance, this adjustment should have been reported as an adjustment to ending 2006 accumulated other comprehensive income. The amount reported by the company as 2006 comprehensive income (nonowner changes in equity) was \$2,891 million. Excluding the negative \$487 million SFAS 158 adoption adjustment (which was separately disclosed in the 2006 Form 10-K footnote 6, Employee retirement benefits), the amount would have been \$3,378 million. The company will accordingly revise the presentation of 2006 comprehensive income (nonowner changes in equity) in its 2007 Form 10-K financial statements.

IMPERIAL OIL LIMITED

OPERATING STATISTICS

(unaudited)

	Third quarter		Nine months to September 30	
	2007	2006	2007	2006
GROSS CRUDE OIL AND NGL PRODUCTION				
(thousands of barrels a day)				
Cold Lake	160	158	152	155
Syncrude	87	71	76	61
Conventional	28	31	29	32
Total crude oil production	275	260	257	248
Natural gas liquids (NGLs) available for sale	16	21	17	25
Total crude oil and NGL production	291	281	274	273
NET CRUDE OIL AND NGL PRODUCTION				
(thousands of barrels a day)				
Cold Lake	132	127	127	128
Syncrude	72	60	64	55
Conventional	21	23	22	24
Total crude oil production	225	210	213	207
Natural gas liquids (NGLs) available for sale	11	17	13	20
Total crude oil and NGL production	236	227	226	227
COLD LAKE BLEND SALES (thousands of barrels a day)	202	201	197	203
NGL SALES (thousands of barrels a day)	16	19	20	28
NATURAL GAS (millions of cubic feet a day)				
Production (gross)	430	560	482	566
Production (net)	379	503	423	505
Sales	378	515	432	519
AVERAGE REALIZATIONS AND PRICES (Canadian dollars)				
Conventional crude oil realizations (a barrel)	75.73	74.34	68.45	71.10
NGL realizations (a barrel)	45.57	40.87	44.94	40.81
Natural gas realizations (a thousand cubic feet)	5.73	6.29	7.11	7.42
Par crude oil price at Edmonton (a barrel)	82.07	80.31	74.50	76.53
Heavy crude oil at Hardisty (Bow River, a barrel)	56.17	59.03	52.97	53.66
TOTAL REFINERY THROUGHPUT (thousands of barrels a day)	451	461	435	438
REFINERY CAPACITY UTILIZATION (percent)	90	92	86	87
PETROLEUM PRODUCTS SALES (millions of litres a day)				
Gasolines	33.8	34.1	32.6	32.5
Heating, diesel and jet fuels	25.2	26.0	25.8	26.3
Heavy fuel oils	6.2	5.1	5.0	5.0
Lube oils and other products	7.7	9.0	7.1	7.8
Net petroleum products sales	72.9	74.2	70.5	71.6
PETROCHEMICAL SALES (thousands of tonnes a day)	3.2	2.9	3.1	3.0

SHARE OWNERSHIP, TRADING AND PERFORMANCE

(unaudited)

	Third quarter		Nine months to September 30	
	2007	2006	2007	2006
RETURN ON AVERAGE CAPITAL EMPLOYED (a) (rolling 4 quarters, percent)			34.4	39.1
RETURN ON AVERAGE SHAREHOLDERS' EQUITY (rolling 4 quarters, percent)			40.9	47.6
INTEREST COVERAGE RATIO - EARNINGS BASIS (rolling 4 quarters, times covered)			63.1	81.7
SHARE OWNERSHIP				
Outstanding shares (thousands)				
Monthly weighted average	921,976	969,625	934,950	980,711
At September 30			914,216	962,713
Number of shareholders				
At September 30			13,141	13,664
SHARE PRICES				
Toronto Stock Exchange (Canadian dollars)				
High	51.90	45.20	54.70	45.20
Low	40.86	35.33	37.40	35.33
Close at September 30			49.29	37.47
American Stock Exchange (U.S. dollars) (b)				
High	50.95	40.38	50.95	40.38
Low	37.99	31.64	31.87	30.54
Close at September 30			49.56	33.55

(a) Return on capital employed is the rolling four quarters' net income excluding the after-tax net interest expense divided by the average rolling four quarters' capital employed.

(b) Share price presented is based on consolidated U.S. market data.

Dividend and share-purchase information	2007	2008	2008	2008
	4th Qtr.	1st Qtr.	2nd Qtr.	3rd. Qtr.
Declaration date	November 20	January 31	May 1	July 31
Dividend record date	November 30	March 3	June 6	September 5
Dividend payment date	January 1, 2008	April 1	July 1	October 1
Share purchase cutoff date (cheques for share purchase must be dated and received no later than)	December 13	March 17	June 16	September 17
Investment date (dividend-reinvestment and share-purchase funds are invested by the company on)	January 2, 2008	April 2	July 2	October 2

The declaration of dividends and the dates shown are subject to change by the board of directors.
The company reserves the right to amend, suspend or terminate the dividend-reinvestment and share-purchase plan at any time.
Share-purchase cheques should be made payable to CIBC Mellon Trust Company.
Dividend cheques are normally mailed three to five days prior to payment dates.
Quarterly statements for dividend-reinvestment and share-purchase plan participants are normally mailed two weeks after the investment dates.

For more information

If you have a question about dividend payments, dividend reinvestment, lost dividend cheques, settling an estate, or transferring or replacing share certificates, you can call our transfer agent at 1-800-387-0825. Employees with shares in the Imperial Oil savings plan should call 1-800-668-2648.

Information on the Web

Imperial's Web site (www.imperialoil.ca) contains a wide variety of information about the company, including a complete range of investor information:

Publications

Current and recent annual and interim reports, news releases, the latest management proxy circular, forms *10K* and *10Q*, and the *Information for Investors* fact book

Key dates

Dividend declaration and payment, earnings news releases, annual meeting

Other useful information

Share transfer and replacement information, historical share prices and dividends, earnings sensitivities, crude oil posted prices, dividend reinvestment and share purchase plan

